



IOI OLEOCHEMICAL

In facial creams, medication, sports nutrition or styrofoam packaging – our highly specialized products have such a variety of application areas that we hold them in our hands every day without realizing it.

IOI Oleo GmbH is the German branch of the Oleochemical division of the globally active IOI group. With our headquarters in Hamburg and our two production sites in Witten and Wittenberge, we are one of the leading European suppliers of oleochemical specialties for the areas of Personal Care, Pharma, Nutrition and Technical Applications.

Creating
chemical
connections!

To strengthen our sales team for natural ingredients in the cosmetic industry, we are looking for you to join our company as soon as possible with job location ideally home office based in France.

Sales Manager (m/w/d) Personal Care EMEA and Key Accounts France

Your Tasks

- In our international Personal Care team, you are responsible for sales of our German-made ester specialties in France and Mediterranean Area.
- You develop and implement the strategy and sales for French direct key customers / multinationals.
- You also take care of few distribution partners and develop the strategy for sales in your regions.
- You expand our presence and business opportunities in assigned markets, working closely with partners in commercial and technical matters.
- In close cooperation with our Application Development department, you develop individual customer solutions and represent our company at trade fairs and events.

Your Profile

- We look forward to hearing from you if you have completed commercial experience with technical background, preferably in cosmetic formulation or chemistry.
- You have professional experience in sales and technical advice with passion for raw materials in the personal care.
- You are result-oriented and self-reliant, combined with a high degree of communication skills and commitment.
- You are characterized by a pronounced sales and customer orientation as well as a persistent and solution-oriented attitude.
- We require readiness for regular business trips and fluency in French as well as good command of spoken and written English. More language skills are a plus to interact with local distributors.
- We very much welcome your relevant network in the field of cosmetics.

Your Opportunity

You look forward to a task in which you can take on your own responsibility and a future in which team spirit, mutual support and fun at work are very important. You can also expect flexible working hours and a great working atmosphere.

We are looking forward to your informative application with your salary expectations and your earliest possible starting date. Please send us your documents using the application form on our career website: www.ioioleo.de/en/career/vacancies/

IOI Oleo GmbH

Herrengarten 31

20459 Hamburg

Tel. +49 (0) 40 / 280 031-213

www.ioioleo.de



30 Days of
Holiday per Year



Permanent Position



Flexible Working
Hours



Attractive
Remuneration



Bonus Target
Agreement



Mobile Working



Training Courses



Exciting Working
Environment

Jenny Pähler | People & Culture | E-Mail: personal@ioioleo.de